



Laerdal

helping save lives

Meet the Pre-Hospital Account Management Team

Introducing the Laerdal Pre-Hospital Account Management Team—your dedicated partners in helping save lives through advanced simulation and digital resuscitation training. With extensive industry experience, we are committed to addressing the unique needs of first responders, ensuring they are prepared to deliver the best care in critical situations.



Jeanne Harman

SOUTH CENTRAL TERRITORY
(AR, CO, IA, KS, MO, NE,
NM, OK, SD, TX, WY)

Jeanne.Harman@laerdal.com

(845) 275-4824

Jeanne Harman began her career as an EMT-I and spent over a decade as a trauma nurse in Level I centers, building a deep foundation in emergency and prehospital care. She's contributed to major advancements in resuscitation—including the launch of EZ-IO and championing Neuroprotective Resuscitation. Now with Laerdal Medical, Jeanne helps EMS and Fire Departments maximize training budgets through flexible, high-impact solutions that improve outcomes and reduce costs.



Rod Kimble

NORTHEAST REGION
(CT, DC, DE, MA, MD, ME,
NH, NJ, NY, PA, RI, VT)

Rod.Kimble@laerdal.com

(214) 984-0064

Rod Kimble has 33 years as a paramedic in both ground and flight operations in WV. He has 20 years of experience in the resuscitation arena with the American Heart Association, RQI Partners, and Laerdal Medical Corporation. His interests lie in impeccable customer service, educational theory and advancement and systems improvement.



Rebecca Letourneau

MIDWEST REGION
(IL, IN, KY, MI, MN, ND,
OH, TN, WI, WV)

Rebecca.Letourneau@laerdal.com

(845) 249-8462

Rebecca brings over 18 years of experience working with Resuscitation and Simulation Training Programs across the Healthcare spectrum, including EMS/Fire, Hospitals and Professional Education organizations. Her customers know her as a trusted advisor with keen attention to detail and passion to help find the right solution to meet their training objectives and assist in future forward planning initiatives.



Nathan Silva

WEST REGION
(AK, AZ, CA, HI, ID, MT,
NV, OR, UT, WA)

Nathan.Silva@laerdal.com

(845) 685-3296

Nathan Silva is supporting EMS agencies with innovative resuscitation training solutions. Previously, he led sales for Laerdal products as a distributor partner, helping teams integrate CPR and AED programs aligned with the latest guidelines. With a strong background in medical device sales, Nathan is passionate about helping first responders improve outcomes through effective, data-driven training.



Elizabeth Travis

SOUTHEAST REGION
(AL, FL, GA, LA, MS,
NC, SC, VA)

Elizabeth.Travis@laerdal.com

(845) 926-6776

Elizabeth is a seasoned paramedic, supporting EMS agencies in understanding and implementing high-impact training solutions and resuscitation education. With over 10 years of field experience, including roles as training officer, lieutenant and adjunct faculty for EMT and AEMT programs, she brings deep insights to first responders' operational and clinical needs. Elizabeth holds a Doctorate in Health Science, focusing on advancing maternal care through paramedicine in underserved communities, driven by her passion for elevating paramedics in healthcare.

For more information, visit [Laerdal.com/EMS](https://www.laerdal.com/EMS)